



Rockland Electric Company
4 Irving Place
New York NY 10003-0987
www.oru.com

July 31, 2025

Honorable Sherri L. Lewis
Secretary of the Board
State of New Jersey
Board of Public Utilities
44 South Clinton Avenue, 1st Floor
PO Box 350
Trenton, New Jersey 08625-0350

Re: Rockland Electric Company's Annual Conservation Incentive Program Filing –
Reconciliation for the Period July 1, 2024 – June 30, 2025
BPU Docket No. _____

Dear Secretary Lewis:

Rockland Electric Company (“the Company”) hereby submits the revised tariff leaf No. 65C in draft format proposing revisions to its Schedule for Electric Service B.P.U. No. 3 – Electricity (the “Electric Tariff”).

This filing is submitted in accordance with General Information Section No. 40 of the Electric Tariff which requires the submission of an annual filing to implement the reconciliation of the Conservation Incentive Program (“CIP”) Adjustment and to establish the CIP Adjustment effective October 1.

For the twelve-month period ended June 2025, the Company has compared monthly actual distribution revenue to the monthly target distribution revenue for three established customer groups:

- Group A – Service Classification (“SC”) Nos. 1 and 3
- Group B – SC No. 2 – Secondary
- Group C – SC No. 2 – Primary

The resultant amount has been calculated using the methodology set forth in General Information Section No. 40 of the Electric Tariff.

Customer group-specific CIP Adjustments as calculated in Appendix A and as shown on the draft Electric Tariff leaf have been determined to collect a net revenue shortfall of \$5,347,917 over the twelve-month period commencing October 1, 2025. The net revenue shortfall is made up of the following: (1) a net distribution revenue shortfall for the twelve-month period ended June 2025 of \$2,694,914, including interest¹ (2) the collection of \$937,618 from a

¹ No collection deferral was made since the net distribution revenue shortfall was lower than the baseline amount determined by the BGS Savings Test.

deferral from the prior program year ended Jun 30, 2024; and (3) a prior period net under-collection balance of \$1,715,385, including interest.

Since the Company is proposing an increase to the Group A and Group C CIP Adjustment charge, a draft public hearing notice has been included with this filing as Appendix B.

In addition, the Company is also submitting direct testimony from Charmaine Cigliano to support the CIP Shareholder Contribution as Appendix C.

Please note that the Company is making this filing solely in electronic form pursuant to the Board's directive in its Emergency Order dated March 19, 2020 in BPU Docket No. EO20030254.²

Questions regarding this filing can be directed to May Cheng at (212) 466-8222.

Sincerely,

/s/ Yan Flishenbaum

Director – Rate Engineering

² *I/M/O The New Jersey Board of Public Utilities Response to the Covid-19 Pandemic for a Temporary Waiver of Requirements for Non-essential Obligations.*

GENERAL INFORMATION

No. 40 CONSERVATION INCENTIVE PROGRAM (“CIP”) ADJUSTMENT (Continued)

Each month, the Company will compare the monthly actual distribution revenue to the monthly target distribution revenue for each customer group. A carrying charge will be calculated on the deferred balance for any over-collection or under-collection. The carrying charge will be calculate in accordance with the Board’s Order dated October 21, 2008 in BPU Docket No. ER08060455.

Commencing July 31, 2022 and every July 31 thereafter, the Company will file to determine each customer group specific CIP Adjustment applicable for the 12-month period commencing October 1.

	CIP Adjustment (¢ per kWh)	
	Excluding SUT	Including SUT
Group A	0.8460 0.5790	0.9020 0.6470
Group B	(0.2110) (0.1390)	(0.2250) (0.1480)
Group C	0.0670 (0.1030)	0.0710 (0.1100)

ISSUED:

EFFECTIVE:

ISSUED BY: Michele O’Connell, President
Mahwah, New Jersey 07430

GENERAL INFORMATION

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ISSUED:

EFFECTIVE:

ISSUED BY: Michele O’Connell, President
Mahwah, New Jersey 07430

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025**

Determination of Surcharge/Credit

		<u>SC Nos. 1 and 3</u>	<u>SC No. 2 Secondary</u>	<u>SC No. 2 Primary</u>
Earnings Test - Pass or Fail			Pass	
Current Period (Over)/Under-Collection	(1)	\$2,501,532	\$53,955	\$139,427
Prior Period (Over) / Under-Collection	(2)	2,904,571	(1,094,888)	(94,298)
Deferral from program year ended Jun 30, 2024 ¹	(3)	905,977	30,347	1,294
Amount to be Deferred for Future Disposition	(4)	<u>0</u>	<u>0</u>	<u>0</u>
	(5) = (1) + (2) + (3)-(4)	\$6,312,080	(\$1,010,586)	\$46,423
Total Period (Over)/Under Collection Target				
Forecasted Sales	(6)	746,158,533	477,861,671	68,999,000
	(7) = (5) / (6)	0.00846	(0.00211)	0.00067
Rate (\$/kWh), excluding SUT				
SUT	(8)	1.06625	1.06625	1.06625
	(9) = (7) * (8)	0.00902	(0.00225)	0.00071
Rate (\$/kWh), including SUT				

Notes:

¹ Per BPU order QO19010040 and EO20090623 Order Adopting Stipulation dated on Jun 9, 2021, deferral balances are not subject to interest.

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025**

Revenue Per Customer Factor - SC Nos. 1 and 3, Excluding SUT

<u>Month</u>	<u>Distribution Revenue (1)</u>	<u># of Customers</u>	<u>RPC Factor \$/ Customer</u>
July	\$6,130,125	64,503	95.04
August	6,338,514	64,601	98.12
September	5,220,163	64,599	80.81
October	3,619,124	64,996	55.68
November	3,094,730	64,911	47.68
December	3,662,361	64,872	56.46
January	3,554,069	64,903	54.76
February	3,223,273	64,769	49.77
March	2,775,466	61,803	44.91
April	2,755,451	64,643	42.63
May	2,845,271	64,550	44.08
June	4,202,112	64,548	65.10

Notes:

(1) Distribution Revenue for Jul-24 thru Dec-24 is calculated based on billing determinants that were approved in the Company's base rate proceeding, BPU Docket No. ER21050823.

Distribution Revenue for Jan-25 thru Jun-25 is calculated based on billing determinants that in Rockland Electric Company Rate Case Compliance Tariff Filing -Removal of Expiring Amortization Costs, BPU Docket Nos. ER21050823

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025**

Revenue Per Customer Factor - SC No. 2 (Secondary) Excluding SUT

<u>Month</u>	<u>Distribution Revenue (1)</u>	<u># of Customers</u>	<u>RPC Factor \$ / Customer</u>
July	\$2,510,771	8,620	291.27
August	2,615,709	8,790	297.58
September	2,501,881	8,764	285.47
October	2,108,697	8,724	241.71
November	1,914,338	8,653	221.23
December	2,088,713	8,823	236.73
January	2,115,008	8,709	242.85
February	1,837,686	8,705	211.11
March	1,497,133	8,240	181.69
April	1,940,184	9,221	210.41
May	1,787,167	8,729	204.74
June	2,148,853	8,628	249.06

Notes:

(1) Distribution Revenue for Jul-24 thru Dec-24 is calculated based on billing determinants that were approved in the Company's base rate proceeding, BPU Docket No. ER21050823.

Distribution Revenue for Jan-25 thru Jun-25 is calculated based on billing determinants that in Rockland Electric Company Rate Case Compliance Tariff Filing -Removal of Expiring Amortization Costs, BPU Docket Nos. ER21050823

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025**

Revenue Per Customer Factor - SC No. 2 (Primary) Excluding SUT

<u>Month</u>	<u>Distribution Revenue (1)</u>	<u># of Customers</u>	<u>RPC Factor \$/ Customer</u>
July	\$284,738	77	3,697.89
August	256,961	78	3,294.38
September	274,420	77	3,563.90
October	244,868	87	2,814.58
November	229,777	83	2,768.40
December	219,960	77	2,856.63
January	198,219	80	2,477.74
February	190,171	80	2,377.13
March	192,758	78	2,471.25
April	197,839	94	2,104.67
May	197,442	81	2,437.55
June	236,847	80	2,960.59

Notes:

(1) Distribution Revenue for Jul-24 thru Dec-24 is calculated based on billing determinants that were approved in the Company's base rate proceeding, BPU Docket No. ER21050823.

Distribution Revenue for Jan-25 thru Jun-25 is calculated based on billing determinants that in Rockland Electric Company Rate Case Compliance Tariff Filing -Removal of Expiring Amortization Costs, BPU Docket Nos. ER21050823

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025**

Actual Annual Distribution Revenue (\$) Excluding SUT

	Revenue for 12 ME June 30, 2025
SC Nos. 1 and 3	\$46,351,028
SC No. 2 Secondary	25,358,643
SC No. 2 Primary	<u>2,475,592</u>
Total	\$74,185,263

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025**

Revenue Per Customer - SC Nos. 1 and 3 (Residential), Excluding SUT

										Margin Var.
<u>Month</u>	<u>Dist Revenue</u>	<u>Actual Customer Count</u>	<u>Actual Avg Revenue / Customer</u>	<u>RPC Factor \$ / Customer (1)</u>	<u>Difference</u>	<u>Margin Variance (Over)/Under</u>	<u>Cumulative Margin Variance (Over)/Under</u>	<u>Interest Rate</u>	<u>Interest Net of Tax (2)</u>	<u>(Over)/Under with Interest</u>
	(a)	(b)	(c) = (a)/(b)	(d)	(e) = (d) - (c)	(f) = (e)*(b)				
Beg. Balance										
Jul-24	7,083,451	66,371	\$106.73	\$95.04	(\$11.69)	(\$775,877)	(\$775,877)	5.37%	(\$2,496)	(\$778,373)
Aug-24	6,328,842	66,361	95.37	98.12	2.75	182,493	(593,384)	4.76%	(1,952)	180,540
Sep-24	4,575,037	66,398	68.90	80.81	11.91	790,800	197,416	4.48%	(531)	790,269
Oct-24	3,262,407	66,401	49.13	55.68	6.55	434,927	632,342	4.21%	1,046	435,973
Nov-24	2,832,020	66,367	42.67	47.68	5.01	332,499	964,841	4.81%	2,301	334,800
Dec-24	3,410,004	66,418	51.34	56.46	5.12	340,060	1,304,901	4.77%	3,243	343,303
Jan-25	3,743,229	66,432	56.35	54.76	(1.59)	(105,627)	1,199,274	4.85%	3,638	(101,989)
Feb-25	3,274,582	66,474	49.26	49.77	0.51	33,902	1,233,176	4.86%	3,541	37,443
Mar-25	2,749,292	66,488	41.35	44.91	3.56	236,697	1,469,873	4.56%	3,692	240,389
Apr-25	2,602,687	66,468	39.16	42.63	3.47	230,644	1,700,517	4.47%	4,245	234,889
May-25	2,731,634	66,526	41.06	44.08	3.02	200,909	1,901,426	4.30%	4,639	205,548
Jun-25	<u>3,757,843</u>	66,526	56.49	65.10	8.61	572,789	2,474,215	4.54%	<u>5,951</u>	<u>578,739</u>
	\$46,351,028								\$27,317	\$2,501,532

Notes:

(1) Details on Appendix A, Page 2

(2) Fed & State Income Tax Rate

Federal Income Tax Rate (Effective 1/1/2018)	21.00%
State Income Tax Rate	9.00%
Income Tax Gross Up Factor = 1 / [(1 - 0.21) * (1 - 0.0900)]	28.11%
Net of Tax	71.89%

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025**

Revenue Per Customer - SC No. 2 (Secondary) Excluding SUT

Month	Actual Revenue (a)	Actual Customer Count (b)	Actual Avg Revenue / Customer (c) = (a)/(b)	RPC Factor \$/ Customer (1) (d)	Difference (e) = (d) - (c)	Margin Variance (Over)/Under (f) = (e) *(b)	Cumulative Margin Variance (Over)/Under	Interest Rate	Interest Net of Tax (2)	Margin Var. (Over)/Under with Interest
Beg. Balance										
Jul-24	2,675,972	8,798	\$304.16	\$291.27	(\$12.89)	(\$113,406)	(\$113,406)	5.37%	(\$365)	(\$113,771)
Aug-24	2,600,848	8,805	295.38	297.58	2.20	19,371	(94,035)	4.76%	(296)	19,075
Sep-24	2,368,832	8,803	269.09	285.47	16.38	144,193	50,158	4.48%	(59)	144,134
Oct-24	2,067,529	8,832	234.10	241.71	7.61	67,212	117,369	4.21%	211	67,423
Nov-24	1,967,027	8,843	222.44	221.23	(1.21)	(10,700)	106,669	4.81%	323	(10,377)
Dec-24	2,095,395	8,829	237.33	236.73	(0.60)	(5,297)	101,372	4.77%	297	(5,000)
Jan-25	2,120,624	8,860	239.35	242.85	3.50	31,010	132,382	4.85%	340	31,350
Feb-25	1,959,837	8,866	221.05	211.11	(9.94)	(88,128)	44,254	4.86%	257	(87,871)
Mar-25	1,813,437	8,891	203.96	181.69	(22.27)	(198,003)	(153,749)	4.56%	(150)	(198,152)
Apr-25	1,801,839	8,874	203.05	210.41	7.36	65,313	(88,436)	4.47%	(324)	64,988
May-25	1,813,573	8,874	204.37	204.74	0.37	3,283	(85,153)	4.30%	(224)	3,060
Jun-25	<u>2,073,729</u>	8,885	233.40	249.06	15.66	139,139	53,987	4.54%	<u>(42)</u>	<u>139,097</u>
	\$25,358,643					\$53,987			(\$31)	\$53,955

Notes:

(1) Details on Appendix A, Page 3

(2) Fed & State Income Tax Rate

Federal Income Tax Rate (Effective 1/1/2018)	21.00%
State Income Tax Rate	9.00%
Income Tax Gross Up Factor = 1 / [(1 - 0.21) * (1 - 0.0900)]	28.11%
Net of Tax	71.89%

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025**

Revenue Per Customer - SC No. 2 (Primary) Excluding SUT

<u>Month</u>	<u>Actual Revenue</u> (a)	<u>Actual Customer Count</u> (b)	<u>Actual Avg Revenue / Customer</u> (c) = (a)/(b)	<u>RPC Factor \$ / Customer (1)</u> (d)	<u>Difference</u> (e) = (d) - (c)	<u>Margin Variance (Over)/Under</u> (f) = (e) *(b)	<u>Cumulative Margin Variance (Over)/Under</u>	<u>Interest Rate</u>	<u>Interest Net of Tax (2)</u>	<u>Margin Var. (Over)/Under with Interest</u>
Beg. Balance										
Jul-24	275,047	77	\$3,572.03	\$3,697.89	\$125.86	\$9,691	\$9,691	5.37%	\$31	\$9,722
Aug-24	263,993	77	3,428.49	3,294.38	(134.11)	(10,326)	(635)	4.76%	13	(10,314)
Sep-24	245,197	77	3,184.38	3,563.90	379.52	29,223	28,588	4.48%	38	29,261
Oct-24	213,787	79	2,706.16	2,814.58	108.42	8,565	37,153	4.21%	83	8,648
Nov-24	190,425	78	2,441.34	2,768.40	327.06	25,511	62,664	4.81%	144	25,654
Dec-24	204,496	77	2,655.80	2,856.63	200.83	15,464	78,128	4.77%	201	15,665
Jan-25	187,150	77	2,430.53	2,477.74	47.21	3,635	81,763	4.85%	232	3,867
Feb-25	177,648	77	2,307.11	2,377.13	70.02	5,392	87,154	4.86%	246	5,637
Mar-25	169,053	77	2,195.49	2,471.25	275.76	21,234	108,388	4.56%	267	21,501
Apr-25	172,157	77	2,235.81	2,104.67	(131.14)	(10,098)	98,290	4.47%	277	(9,821)
May-25	182,636	77	2,371.89	2,437.55	65.66	5,056	103,346	4.30%	260	5,316
Jun-25	<u>194,003</u>	77	2,519.52	2,960.59	441.07	33,962	137,308	4.54%	<u>327</u>	<u>34,290</u>
	\$2,475,592	\$927				\$137,308			\$2,118	\$139,427

Notes:

(1) Details on Appendix A, Page 4

(2) Fed & State Income Tax Rate

Federal Income Tax Rate (Effective 1/1/2018)	21.00%
State Income Tax Rate	9.00%
Income Tax Gross Up Factor = 1 / [(1 - 0.21) * (1 - 0.0900)]	28.11%
Net of Tax	71.89%

Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2024

Prior Period Reconciliation

Group A - SC Nos. 1 and 3 (Residential)

	CIP Recoveries	Net Balance (1)	Average Balance	Interest Rate (Annual)	Interest Rate (Monthly)	Interest (2) (Net of Tax)	YTD Interest	YTD Balance including Interest
Starting Balance		\$4,261,933						
Jul-24	(27,617)	4,289,550	4,275,742	5.37%	0.45%	13,755	13,755	
Aug-24	104,987	4,184,563	4,237,057	4.76%	0.40%	12,083	25,838	
Sep-24	159,558	4,025,006	4,104,785	4.48%	0.37%	11,017	36,855	
Oct-24	118,326	3,906,680	3,965,843	4.21%	0.35%	10,002	46,857	
Nov-24	105,837	3,800,843	3,853,761	4.81%	0.40%	11,105	57,962	
Dec-24	130,706	3,670,137	3,735,490	4.77%	0.40%	10,675	68,637	
Jan-25	152,871	3,517,266	3,593,702	4.85%	0.40%	10,442	79,078	
Feb-25	138,040	3,379,226	3,448,246	4.86%	0.41%	10,040	89,118	
Mar-25	113,235	3,265,991	3,322,609	4.56%	0.38%	9,077	98,195	
Apr-25	106,298	3,159,693	3,212,842	4.47%	0.37%	8,604	106,799	
May-25	112,417	3,047,276	3,103,484	4.30%	0.36%	7,995	114,793	
Jun-25	265,426	2,781,850	2,914,563	4.54%	0.38%	7,927	122,721	<u>\$2,904,571</u>

Group B - SC No. 2 (Secondary)

	CIP Recoveries	Net Balance (1)	Average Balance	Interest Rate (Annual)	Interest Rate (Monthly)	Interest (2) (Net of Tax)	YTD Interest	YTD Balance including Interest
Starting Balance		(\$652,359)						
Jul-24	91,118	(743,477)	(\$697,918)	5.37%	0.45%	(2,245)	(2,245)	
Aug-24	59,140	(802,617)	(\$773,047)	4.76%	0.40%	(2,204)	(4,450)	
Sep-24	32,977	(835,594)	(\$819,105)	4.48%	0.37%	(2,198)	(6,648)	
Oct-24	29,493	(865,087)	(\$850,340)	4.21%	0.35%	(2,145)	(8,793)	
Nov-24	28,859	(893,946)	(\$879,516)	4.81%	0.40%	(2,534)	(11,327)	
Dec-24	32,215	(926,161)	(\$910,054)	4.77%	0.40%	(2,601)	(13,928)	
Jan-25	35,933	(962,094)	(\$944,128)	4.85%	0.40%	(2,743)	(16,671)	
Feb-25	33,743	(995,837)	(\$978,966)	4.86%	0.41%	(2,850)	(19,521)	
Mar-25	29,357	(1,025,194)	(\$1,010,515)	4.56%	0.38%	(2,761)	(22,282)	
Apr-25	29,157	(1,054,351)	(\$1,039,773)	4.47%	0.37%	(2,784)	(25,066)	
May-25	29,309	(1,083,661)	(\$1,069,006)	4.30%	0.36%	(2,754)	(27,820)	
Jun-25	(19,513)	(1,064,147)	(\$1,073,904)	4.54%	0.38%	(2,921)	(30,741)	<u>(\$1,094,888)</u>

Group C - SC No. 2 (Primary)

	CIP Recoveries	Net Balance (1)	Average Balance	Interest Rate (Annual)	Interest Rate (Monthly)	Interest (2) (Net of Tax)	YTD Interest	YTD Balance including Interest
Starting Balance		(\$49,038)						
Jul-24	8,662	(57,700)	(\$53,369)	5.37%	0.45%	(\$172)	(172)	
Aug-24	5,867	(63,567)	(\$60,633)	4.76%	0.40%	(\$173)	(345)	
Sep-24	3,813	(67,380)	(\$65,473)	4.48%	0.37%	(\$176)	(520)	
Oct-24	3,542	(70,922)	(\$69,151)	4.21%	0.35%	(\$174)	(695)	
Nov-24	3,138	(74,060)	(\$72,491)	4.81%	0.40%	(\$209)	(904)	
Dec-24	3,488	(77,548)	(\$75,804)	4.77%	0.40%	(\$217)	(1,120)	
Jan-25	3,451	(80,999)	(\$79,274)	4.85%	0.40%	(\$230)	(1,351)	
Feb-25	3,280	(84,280)	(\$82,640)	4.86%	0.41%	(\$241)	(1,591)	
Mar-25	2,975	(87,254)	(\$85,767)	4.56%	0.38%	(\$234)	(1,825)	
Apr-25	3,106	(90,361)	(\$88,808)	4.47%	0.37%	(\$238)	(2,063)	
May-25	3,324	(93,685)	(\$92,023)	4.30%	0.36%	(\$237)	(2,300)	
Jun-25	(1,939)	(91,746)	(\$92,715)	4.54%	0.38%	(\$252)	(2,553)	<u>(\$94,298)</u>

(1) Starting Net Balance as Shown on Appendix A, Page 1 of 16 of the Stipulation of Settlement contained in the Board's Decision and Order Adopting Stipulation dated May 21, 2025 in Docket No. ER24070547

(2) Fed & State Income Tax Rate

Federal Income Tax Rate (Effective 1/1/2018)	21.00%
State Income Tax Rate	9.00%
Income Tax Gross Up Factor = 1 / [(1 - 0.21) * (1 - Net of Tax)]	28.11%
Net of Tax	71.89%

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025
Recovery Tests**

Determine Weather and Non-Weather CIP Impacts

	<u>Weather</u>	<u>Non-Weather</u>	<u>Total</u>
SC Nos. 1 and 3	(\$40,031)	\$2,541,562	\$2,501,532
SC No. 2 Secondary	(16,791)	70,746	53,955
SC No. 2 Primary	(43,389)	<u>182,816</u>	<u>139,427</u>
Total Deficiency/(Credit)	(\$100,210)	\$2,795,124	\$2,694,914

Step 2: Apply Modified BGS Savings Test

A. Non-weather Impact Subject to Modified BGS Savings Test

Non-Weather Impact	\$2,795,124
75% Factor	<u>75%</u>
Subtotal	\$2,096,343
 Prior Year Carry-Forward (Modified BGS Savings Test)	 \$0
 Non-weather Impact Subject to Test	 \$2,096,343

B. BGS Savings

Permanent Capacity Savings	\$1,869,881
Additional Capacity BGS Savings	0
Avoided Cost BGS Savings	<u>258,433</u>
Total BGS Savings	\$2,128,314

C. Results

Non-Weather Impacts Passing Test (current accrual)	\$2,795,124
Non-Weather Impacts Passing Test (prior year carry-forward)	\$0
Non-Weather Impacts Exceeding Test	\$0

Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025
Recovery Tests

Step 3: Apply Variable Margin Revenue Test

A. Non-weather Impact Subject to Variable Margin Revenue Test

Non-Weather Impact	\$2,795,124
Prior Year Carry-Forward (Variable Margin Revenue Test)	0
Non-weather Impact Subject to Test	\$2,795,124

B. Variable Margin Revenues

Variable Margin Revenues	\$74,185,263
Recovery Limitation	6.5%
Total Fixed Recovery Cap	\$4,822,042

C. Results

Non-Weather Impacts Passing Test (current accrual)	\$2,795,124
Non-Weather Impacts Passing Test (prior year carry-forward)	\$0
Non-Weather Impacts Exceeding Test	\$0

Step 4: Determine Recoverable Non-Weather CIP Impacts

A. Current Year Accrual Recoverable Non-Weather Impacts

Amount Passing Modified BGS Savings Test	\$2,795,124	
Amount Passing Variable Margin Revenue Test	\$2,795,124	
Recoverable Amount		\$2,795,124

B. Previous Carry-Forward Recoverable Amounts

Amount Passing Modified BGS Savings Test		\$0
Amount Passing Variable Margin Revenue Test	\$0	
Deduction for any amount also included in above	0	
		\$0

Total Non-Weather Recoverable CIP Amount **\$2,795,124**

Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025
Recovery Tests

Allocation of Recoverable Non-Weather CIP Amounts		\$2,795,124
	Total Non-Weather Related	
SC Nos. 1, and 3	\$2,541,562	90.9%
SC No. 2 Secondary	\$70,746	2.5%
SC No. 2 Primary	<u>\$182,816</u>	6.5%
	<u>\$2,795,124</u>	
Allowed Amount to Recover in Current Period	\$2,795,124	
To Be Recovered in a Future Period	\$0	
Allocation of Future Recoverable Amount		
SC Nos. 1, and 3	\$0	
SC No. 2 Secondary	\$0	
SC No. 2 Primary	\$0	

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025
Weather Normalization Calculation**

SC Nos. 1, and 3

	HDD DEGREE	HDD DEGREE	HDD DEGREE	HDD	DEGREE	CDD DEGRE	CDD DEGREE	CDD DEGREE	CDD	COOLING kWh	TOTAL kWh	MARGIN FACTOR	MARGIN IMPACT	Jul24-Jun25	2025 Budget	2025 Budget
	DAYS	DAYS	DAYS	CONSUMPTION	DAYS	DAYS	DAYS	CONSUMPTION						ACTUAL BILLED	CDD	HDD
	NORMAL	ACTUAL	VARIANCE	FACTOR	kWh	NORMAL	ACTUAL	VARIANCE	FACTOR					SALES (KWh)	COEFFICIENT	COEFFICIENT
Jul-24	0	0	0	34,589	0	402	463	61	182,968	11,212,284	11,212,284	\$0.0844	\$946,648	107,755,057	0.000566	0.000107
Aug-24	0	0	0	31,075	0	476	482	6	164,377	958,320	958,320	\$0.0844	\$80,911	96,806,483		
Sep-24	1	0	(1)	22,774	(13,437)	390	319	-71	120,470	(8,583,493)	(8,596,930)	\$0.0844	(\$725,835)	70,948,222		
Oct-24	43	25	(18)	15,633	(282,480)	190	144	-45	82,692	(3,729,394)	(4,011,874)	\$0.0801	(\$321,347)	48,699,453		
Nov-24	229	147	(81)	13,994	(1,138,818)	33	47	14	74,023	1,042,250	(96,568)	\$0.0738	(\$7,128)	43,594,502		
Dec-24	538	518	(20)	18,892	(376,148)	0	11	11	99,935	1,074,306	698,159	\$0.0738	\$51,534	58,854,822		
Jan-25	766	842	76	20,205	1,530,943	0	0	0	106,879	0	1,530,943	\$0.0676	\$103,435	62,944,339		
Feb-25	828	899	70	18,247	1,283,892	0	0	0	96,524	0	1,283,892	\$0.0676	\$86,744	56,845,685		
Mar-25	673	636	(36)	14,966	(544,901)	0	0	0	79,164	0	(544,901)	\$0.0676	(\$36,815)	46,622,079		
Apr-25	449	383	(66)	14,048	(931,236)	3	5	2	74,310	138,959	(792,277)	\$0.0676	(\$53,529)	43,762,974		
May-25	206	130	(77)	14,856	(1,139,045)	40	65	26	78,587	2,014,958	875,913	\$0.0676	\$59,179	46,281,806		
Jun-25	34	54	20	19,940	390,628	185	151	-33	105,478	(3,501,869)	(3,111,241)	\$0.0719	(\$223,827)	62,118,957		
TOTAL	3,766	3,632	-134		-1,220,601	1,718	1,688	(30)		626,321	(594,280)		(\$40,031)	745,234,379		

SC No. 2

	HDD DEGREE	HDD DEGREE	HDD DEGREE	HDD	DEGREE	CDD DEGRE	CDD DEGREE	CDD DEGREE	CDD	COOLING kWh	TOTAL kWh	MARGIN FACTOR	MARGIN IMPACT	Jul24-Jun25	2025 Budget	2025 Budget
	DAYS	DAYS	DAYS	CONSUMPTION	DAYS	DAYS	DAYS	CONSUMPTION						ACTUAL BILLED	CDD	HDD
	NORMAL	ACTUAL	VARIANCE	FACTOR	kWh	NORMAL	ACTUAL	VARIANCE	FACTOR					SALES (KWh)	COEFFICIENT	COEFFICIENT
Jul-24	0	0	0	9,473	0	402	463	61	11,761	720,728	720,728	\$0.0601	\$43,303	42,613,146	0.000276	0.0000741
Aug-24	0	0	0	9,232	0	476	482	6	11,462	66,821	66,821	\$0.0601	\$4,015	41,527,323		
Sep-24	1	0	(1)	7,864	(4,640)	390	319	-71	9,763	(695,632)	(700,272)	\$0.0601	(\$42,074)	35,374,128		
Oct-24	43	25	(18)	8,129	(146,886)	190	144	-45	10,092	(455,163)	(602,049)	\$0.0579	(\$34,844)	36,566,342		
Nov-24	229	147	(81)	7,941	(646,236)	33	47	14	9,859	138,818	(507,418)	\$0.0547	(\$27,742)	35,721,856		
Dec-24	538	518	(20)	7,756	(154,425)	0	11	11	9,630	103,520	(50,905)	\$0.0547	(\$2,783)	34,890,373		
Jan-25	766	842	76	9,737	737,803	0	0	0	12,090	0	737,803	\$0.0460	\$33,945	43,803,000		
Feb-25	828	899	70	9,157	644,270	0	0	0	11,369	0	644,270	\$0.0460	\$29,642	41,191,000		
Mar-25	673	636	(36)	8,156	(296,942)	0	0	0	10,126	0	(296,942)	\$0.0460	(\$13,662)	36,687,000		
Apr-25	449	383	(66)	8,144	(539,863)	3	5	2	10,111	18,908	(520,955)	\$0.0460	(\$23,968)	36,635,000		
May-25	206	130	(77)	8,031	(615,722)	40	65	26	9,971	255,651	(360,071)	\$0.0460	(\$16,566)	36,126,000		
Jun-25	34	54	20	9,099	178,249	185	151	-33	11,297	(375,059)	(196,810)	\$0.0480	(\$9,444)	40,931,000		
TOTAL	3,766	3,632	-134		-844,392	1,718	1,688	(30)		-221,409	(1,065,801)		(\$60,179)	462,066,168		

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025
CIP BGS Savings**

I. Permanent BGS Savings

Year	WN Summer Peak	Final Zonal UCAP Obligation	Zonal Net Load Price \$/MW-Day	Zonal Net Load Price \$/kW-yr
2011/2012	407	482	\$116.15	\$42.42
2012/2013	409	458	\$143.06	\$52.25
2013/2014	404	459	\$248.30	\$90.69
2014/2015	402	460	\$137.54	\$50.24
2015/2016	400	466	\$166.53	\$60.83
2016/2017	401	441	\$163.27	\$59.63
2017/2018	400	436	\$153.74	\$56.15
2018/2019	408	451	\$218.98	\$79.98
2019/2020	404	456	\$115.58	\$42.22
2020/2021	398	453	\$174.32	\$63.67
		-2.2%	-6.1%	

Permanent Capacity Savings 29
2021 RE Zonal Net Load Capacity Cost per kW-year \$63.67

Total Permanent Reductions \$1,869,881

II. Additional Capacity BGS Savings

CIP Recovery

Year	WN Summer Peak	Final Zonal UCAP Obligation	Zonal Net Load Price \$/MW-Day
2020/2021	398	453	\$63.67
2024/2025	415	481	\$20.66

Incremental Capacity Savings* 0
RECO Zonal Net Load Capacity Cost per kW-year \$20.66

Total Additional Capacity Reductions \$0

*Due to the potential for Peak increase due to Electric Vehicles and Electrification, incremental savings is set as a minimum of the incremental obligation savings or zero.

III. Avoided Capacity

CIP Recovery Yr **Annual \$**
2024/2025 **\$258,433**

IV. Total of all Savings

CIP Recovery Yr	Permanent Capacity Savings	Additional Capacity BGS Savings	Avoided Cost BGS Savings	Annual \$
2024/2025	\$1,869,881	\$0	\$258,433	\$2,128,314

**Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025
Avoided Capacity Cost BGS Savings**

Month	Customer Count (Base) (a)	Customer Count (Current) (b)	Net Customer Count (c) = (b) - (a)	UCAP / Customer (kW) (Base) (d)	Cap Rate / Cust. (\$/kW) (Current) (e)	Avoided Capacity (f) = (c) * (d) * (e)
SC Nos. 1 and 3						
July	64,503	66,371	1,868	5.69	\$1.72	\$18,304
August	64,601	66,361	1,760	5.69	1.72	17,227
September	64,599	66,398	1,799	5.68	1.72	17,605
October	64,996	66,401	1,405	5.71	1.72	13,805
November	64,911	66,367	1,456	5.70	1.72	14,290
December	64,872	66,418	1,546	5.70	1.72	15,172
January	64,903	66,432	1,529	5.70	1.72	14,997
February	64,769	66,474	1,705	5.69	1.72	16,709
March	61,803	66,488	4,685	5.69	1.72	45,890
April	64,643	66,468	1,825	5.69	1.72	17,889
May	64,550	66,526	1,976	5.69	1.72	19,363
June	<u>64,548</u>	<u>66,526</u>	<u>1,978</u>	5.69	1.72	<u>19,383</u>
	64,475	66,436	1,961			\$230,633
SC No. 2 - Secondary						
July	8,620	8,798	178	17.29	\$1.72	\$5,298
August	8,790	8,805	15	17.29	1.72	446
September	8,764	8,803	39	17.30	1.72	1,162
October	8,724	8,832	108	17.32	1.72	3,220
November	8,653	8,843	190	17.28	1.72	5,652
December	8,823	8,829	6	17.26	1.72	178
January	8,709	8,860	151	17.26	1.72	4,488
February	8,705	8,866	161	17.27	1.72	4,788
March	8,240	8,891	651	17.28	1.72	19,369
April	9,221	8,874	(347)	17.30	1.72	(10,337)
May	8,729	8,874	145	17.29	1.72	4,317
June	<u>8,628</u>	<u>8,885</u>	<u>257</u>	17.29	1.72	<u>7,649</u>
	8,717	8,847	130			\$46,229
SC No. 2 - Primary						
July	77	77	0	230.21	\$1.72	\$0
August	78	77	(1)	230.21	1.72	(396)
September	77	77	0	233.20	1.72	0
October	87	79	(8)	236.27	1.72	(3,254)
November	83	78	(5)	236.27	1.72	(2,034)
December	77	77	0	236.27	1.72	0
January	80	77	(3)	239.42	1.72	(1,236)
February	80	77	(3)	242.66	1.72	(1,253)
March	78	77	(1)	242.66	1.72	(418)
April	94	77	(17)	239.42	1.72	(7,007)
May	81	77	(4)	236.27	1.72	(1,627)
June	<u>80</u>	<u>77</u>	<u>(3)</u>	233.20	1.72	<u>(1,204)</u>
	81	77	(4)			(\$18,430)
Total Avoided Capacity Cost BGS Savings						\$258,433

Base Year Unforced capacity is equal to the 2017/2018 Unforced capacity from PJM by rate schedule divided by number of customers

Current Year Capacity rate is the current year RE Zonal Net Load Price \$/kW-yr divided by 12

Rockland Electric Company
Conservation Incentive Program - 12 Months Ended June 2025

Earnings Test
((\$000s))

(1)	Equity Base for Earnings Test	\$150,914
(2)	Allowed ROE*	9.6%
(3)	ROE Limit buffer	0.5%
(4) = (2) + (3)	Maximum ROE	10.1%
(5)	Net Income **	\$ 14,253
(6) = (5) / (1)	ROE for Earnings Test	9.44%
(7) = If (4) > (6), Pass else Fail	Earnings Test Pass / Fail	Pass

* ROE as approved in BPU Docket No. ER21050823

** Distribution related net income adjusted for interest synchronization and other adjustment.

NOTICE TO ROCKLAND ELECTRIC COMPANY CUSTOMERS

Notice of a Filing And Notice of Public Hearings

In the Matter of Rockland Electric Company's Annual Conservation Incentive Program Filing – Reconciliation for the Period July 1, 2024 – June 30, 2025

BPU Docket No. _____

PLEASE TAKE NOTICE that on July 31, 2025, Rockland Electric Company (“RECO” or “Company”) filed a petition with the New Jersey Board of Public Utilities (“Board”) seeking review and approval of its Conservation Incentive Program (“CIP”) adjustment rate (“CIP Adjustment”) to become effective on October 1, 2025 (“Filing”). The CIP Adjustment allows the Company to recover lost revenues resulting from the potential decrease in customer usage resulting from the Company-run energy efficiency programs. A CIP Adjustment is subject to the Company passing an earnings test and a Basic Generation Service (“BGS”) savings test that require the Company to offset savings in BGS costs as a condition of recovering lost revenues.

For the period July 1, 2024 through June 30, 2025, the Filing notes that the Company passed its earnings test and has determined the following customer-group- specific CIP adjustments; both excluding and including New Jersey Sales and Use Tax (“SUT”). The Filing reports that the amount of revenue proposed to be collected through the CIP Adjustment includes a deferral of some revenues to be collected for the 12-month period commencing October 1, 2025 due to the application of the savings tests. The following chart summarizes the net amount proposed to be surcharged to customers for the 12-month period commencing October 1, 2025, the current CIP Adjustment rates, and the proposed CIP Adjustment rates.

SCs	Current Rate (Excl SUT) ¢/kWh	Current Rate (Inc SUT) ¢/kWh	Amount to be Collected/(Refunded)	Proposed Rate (Excl SUT) ¢/kWh	Proposed Rate (Inc SUT) ¢/kWh
1 and 3 (Group A)	0.5790	0.6170	\$6,312,080	0.8460	0.9020
2 – Secondary (Group B)	(0.1390)	(0.1480)	(\$1,010,586)	(0.2110)	(0.2250)
2 – Primary (Group C)	(0.1030)	(0.1100)	\$46,423	0.0670	0.0710

Based upon RECO’s Filing, the statewide average residential customer using 808 kWh per summer month, and 7,800 kWh on an annual basis, would see an increase of \$22.20 in their annual bill from \$1,978.92 to \$2,001.12, or approximately 1.12% based upon rates effective July 1, 2025. The percentage change applicable to specific customers will vary according to the applicable service classification and the level of the customer’s usage.

The effect of the proposed changes in the CIP Adjustment on typical residential electric bills, if approved by the Board, is illustrated below:

Residential Electric Service				
Typical Average Monthly Bill				
(Includes SUT)				
			Increase	
	Present Charges (1)	Proposed Charges (2)	Amount	Percent
650 kWh average monthly use	\$164.91	\$166.76	\$1.85	1.12
925 kWh average monthly use	\$240.41	\$243.04	\$2.63	1.09
1,500 kWh average monthly use	\$397.99	\$402.27	\$4.28	1.08

- (1) Based upon Basic Generation Service Residential Small Commercial Pricing (BGS-RSCP) and Delivery Rates in effect July 1, 2025 and assumes that the customer receives BGS-RSCP service from RECO.
(2) Same as (1) except includes change in the CIP Adjustment.

The Board has the statutory authority pursuant to N.J.S.A. 48:2-21, to establish the CIP Adjustments at levels it finds just and reasonable. Therefore, the Board may establish the CIP Adjustments at levels other than those proposed by RECO. As a result, the described charges may increase or decrease based upon the Board’s decision. The Company’s filing is available for review at the RECO’s website at: [TBD](#)

PLEASE TAKE FURTHER NOTICE that virtual public hearings have been scheduled on the following date and time(s) so that members of the public may present their views on the Filing.

Date: MM, DD, YYYY

Hearing Times: 4:30 pm and 5:30 pm

Join by WebEx:

Go To www.webex.com and choose “Join a Meeting” at the top of the web page.

When prompted, use Meeting number XXXXXX and Meeting Password XXXXXX to access the meeting.

-or-

Join by phone:

Dial in: TBD (United States Toll Free)

When prompted, use meeting number XXXXXX to access the meeting. If prompted to provide an attendee ID, you may choose the option in the prompts to allow you to skip this step.

Representatives of the Company, Board Staff, and the New Jersey Division of Rate Counsel will participate in the virtual public hearings. Members of the public are invited to participate by utilizing the link or the dial-in information above to express their views on the Filing. All comments will be made a part of the final record in this proceeding to be considered by the Board. To encourage full participation in this opportunity for public comment, please submit any requests for needed accommodations, such as interpreters or listening devices, 48 hours prior to the above hearings to the Board Secretary at board.secretary@bpu.nj.gov.

The Board is also accepting written and electronic comments. Comments may be submitted directly

to the specific docket listed above using the “Post Comments” button on the Board’s Public Document Search tool. Comments are considered public documents for the purposes of the State’s Open Public Records Act. Only public documents should be submitted using the “Post Comments” button on the Board’s Public Document Search tool. Any confidential information should be submitted in accordance with the procedures set forth in N.J.A.C. 14:1-12.3. In addition to hard copy submissions, confidential information may also be filed electronically via the Board’s e-filing system or by email to the Secretary of the Board. Please include “Confidential Information” in the subject line of any email. Instructions for confidential e-filing are found on the Board’s webpage: <https://www.nj.gov/bpu/agenda/efiling/>.

Emailed and/or written comments may also be submitted to:

Secretary of the Board
44 South Clinton Ave., 1st Floor
PO Box 350
Trenton, NJ 08625-0350
Phone: 609-913-6241
Email: board.secretary@bpu.nj.gov

ROCKLAND ELECTRIC COMPANY

ROCKLAND ELECTRIC COMPANY

DIRECT TESTIMONY OF CHARMAINE CIGLIANO

1 **Q. Please state your name and business address.**

2 A. My name is Charmaine Cigliano and my business address is 766 West Nyack
3 Road, West Nyack, NY 10994.

4 **Q. By whom are you employed and in what capacity?**

5 A. I am employed by Orange and Rockland Utilities, Inc. (“O&R”) as the Director of
6 Customer Energy Services for Orange and Rockland and its utility subsidiary,
7 Rockland Electric Company (“RECO” or the “Company”). My professional and
8 educational background is annexed to the end of my testimony as Attachment A.
9 I have prior experience with preparing testimony and exhibits for rate cases and
10 regulatory proceedings in New York and New Jersey.

11 **SUMMARY OF TESTIMONY**

12 **Q. What is the scope of your testimony?**

13 A. I am testifying in support of the Company’s Petition seeking Board approval for a
14 rate adjustment related to its Conservation Incentive Program (“CIP”) mechanism,
15 specifically to support the CIP Shareholder Contribution and provide details of
16 the related spending on energy efficiency program marketing activities, program
17 outreach, and program education efforts. I will summarize RECO’s expenditures
18 related to the CIP Shareholder Contribution that was approved by the Board in the
19 Energy Efficiency and Peak Demand Reduction Programs matter on June 9, 2021,
20 in BPU Dockets Nos. QO19010040 and EO20090623 (“EE Order”) and describe

1 how the Company has complied with the annual CIP Shareholder Contribution
2 spending requirements.

3

4 **Q. Please provide an overview of how the Company spent the CIP Shareholder**
5 **Contribution in Program Year 3 Extension and Program Year 4 (“PY3 Ext. -**
6 **PY4”) including any cumulative shortfall budget from prior program years.**

7 **A.** RECO’s annual CIP Shareholder Contribution obligation is set at \$94,254. The
8 table below summarizes the Company’s annual CIP Shareholder Contribution
9 expenditures from PY1 thru the PY4, including the adjusted annual CIP
10 Shareholder Budgets accounting for under-spending or shortfalls:

11

Program Year	PY1	PY2	PY3	PY3 Ext - PY4
	7/1/21 - 6/30/22	7/1/22 - 6/30/23	7/1/23 - 6/30/24	7/1/24 - 6/30/25
Total CIP Budget (incl. Cumulative Shortfall)	\$94,254	\$188,508	\$276,448	\$282,193
TOTAL CIP Expenditure	\$0	\$6,314	\$88,509	\$36,019
Cumulative Shortfall	\$94,254	\$182,194	\$187,939	\$246,173

12

13 In PY3 Ext – PY4 (July 1, 2024-June 30, 2025), RECO spent \$36,019, out of the
14 \$282,193 Cumulative CIP Shareholder Contribution obligation for the program
15 year. This resulted in a \$246,173 cumulative shortfall. As per regulatory
16 guidance, this cumulative shortfall will be added to the annual \$94,254
17 requirement to form a new PY5 Cumulative CIP Shareholder Contribution
18 obligation of \$340,427.

1 RECO utilizes its CIP Shareholder Contribution budget to support initiatives
2 designed to engage and educate customers and trade allies on energy conservation
3 and RECO’s EE program offerings. During PY3 Ext – PY4, the following
4 initiatives were supported by RECO:

- 5 • Sustainable Jersey (“SJ”) Membership and Sponsorship: RECO partnered with SJ
6 to empower municipalities to better manage energy use and leverage the RECO
7 EE programs and incentive offerings. SJ has successfully recruited one major
8 municipality to engage its residents with the RECO Home Energy Assessment
9 program using selected vendors from the qualified contractor network. Over the
10 next six months, an additional 4 municipalities will be recruited. Furthermore,
11 RECO sponsored SJ’s 2025 Sustainability Summit to engage local business
12 leaders and contractors during training sessions and at our exhibit table.
- 13 • Energy Efficiency Alliance of New Jersey (“EEA-NJ”) Sponsorship: RECO
14 sponsored EEA-NJ’s 2024 Policy-In-Action Conference to engage stakeholders,
15 business owners, and contractors regarding its program planning for the upcoming
16 Triennium 2 period.
- 17 • New Jersey Air Conditioning Contractors Association (“NJ ACCA”)
18 Membership: RECO partnered with NJ ACCA to provide future trainings to its
19 network of HVAC contractors on the technical requirements for installing high-
20 efficiency heating equipment including cold-climate air-source heat pumps.
- 21 • Community Biodiversity Projects: RECO partnered with the Norwood
22 Elementary School in Norwood, NJ and Betsy Ross Elementary School in
23 Mahwah, NJ, to construct biodiversity gardens containing native plants, ponds,

1 and educational stations on RECO’s energy-efficiency programs, renewable
2 energy, and sustainability. RECO also partnered with the Ringwood Public
3 Library in Ringwood, NJ to host a nature hike and demonstration on migratory
4 bird habitats and provide energy-efficiency education highlighting RECO
5 programs. These events enabled RECO employees to directly engage with
6 members of the community including teachers, school parents, and senior citizens
7 to increase awareness on the value proposition of the long-term benefits of
8 investing in energy efficient products.

- 9 • **Marketplace Free Shipping:** RECO established a free-shipping offer for all
10 qualified customers who purchase any eligible energy-efficient products on its
11 MyORU Store, RECO’s Marketplace. This included measures that qualified for
12 energy efficiency rebates such as air purifiers, dehumidifiers, advanced power
13 strips, room air-conditioners, and smart WiFi thermostats. This offer is intended
14 to increase customer energy efficiency awareness and the ease of participation in
15 our one-stop shopping experience.

16
17 A summary of the all CIP Shareholder Contribution expenses during PY 3 Ext –
18 PY4 is included in Schedule CC-CIP-1.

19
20 **Q. How will the Company spend the remaining \$340,247 CIP Shareholder**
21 **Contribution budget in PY5?**

22 **A.** RECO intends to spend these funds utilizing similar marketing and promotional
23 activities as it has used in PY3 Ext. - PY4, albeit on a much larger scale. The

1 Company will identify new initiatives and activities that provide customer
2 outreach and education opportunities and benefits that are aligned with increasing
3 awareness and growth of its EE programs during PY5.

4 Q. **Does this conclude your testimony?**

5 A. Yes.

1 **Attachment A**

2

3 **Charmaine Cigliano**

4 **PROFESSIONAL AND EDUCATIONAL BACKGROUND**

5 I am the Director of Customer Energy Services (“CES”) for Orange and Rockland
6 Utilities, Inc. (“Orange and Rockland”) in the Customer Service Organization. I received
7 a Bachelor of Science degree from the Binghamton University in 1988 with a double
8 major in Mathematics and Computer Science. My first employment after education was
9 with O&R as an Analyst with the Economic Research Department where I held positions
10 of increasing responsibility. In 1998, as a result of the merger between Consolidated
11 Edison Company of New York, Inc. (“Con Edison”) and O&R, I was offered and
12 accepted the position as a Senior Planning Analyst in Con Edison’s Electric Forecasting
13 Department. In 1999, I accepted a Senior Planning Analyst position in Con Edison’s Rate
14 Engineering Department. In 2000, I returned to O&R as the Customer Information
15 Management System Billing Team Lead and in 2004 I was promoted to the Manager of
16 Retail Access. In 2008, I was promoted to Section Manager - CES and in 2022 I was
17 promoted to the Director of CES. I am a current member and former Board member of
18 the Association for Energy Services Professionals (“AESP”). AESP is a dynamic
19 community of energy efficiency professionals dedicated to advancing the industry
20 through professional development, networking and advocating for a resilient, sustainable
21 energy future in North America. I am also a current member of the Association of Energy
22 Engineers (“AEE”). I have over 35 years of utility experience having developed,
23 implemented, and evaluated energy efficiency and demand response since the inception

1 of my career along with experience in rate engineering, customer billing, electric and gas
2 sales and revenue forecasting, and retail access. In my current capacity, I am responsible
3 for energy efficiency, demand response, low-income credit, and retail choice programs
4 for Orange and Rockland and Rockland Electric Company. I have represented Orange
5 and Rockland in numerous regulatory proceedings.

6

7

1 **Schedule CC-CIP-1**
 2

Expenditure Type	Amount	Details
Event Sponsorships	\$19,120	Energy Efficiency Alliance of NJ Conference, Sustainable NJ Conference
Memberships	\$5,000	New Jersey Air Conditioning Contractors Association
Media Production	\$4,954	RECO Clean Heat Video campaign
Community Biodiversity Projects	\$5,796	Betsy Ross Elementary School, Ringwood Public Library
Marketplace Free Shipping	\$1,149	
TOTAL	\$36,019	

3